Dear Friends –

The year 2013 was a year of mixed emotions for us at Haiti Outreach. The good news is that we inaugurated another 38 community wells, bringing clean, community managed water to very rural communities in Haiti for over 12,000 people. All of these communities consist of people who, before these wells were created, relied on contaminated water sources often a mile or more away from their homes, in order to survive. An important factor beyond the clean water is that we train a volunteer management committee and create a sustainable management system with them so that they will manage the well successfully for years to come. We also conduct a significant sanitation education program and strongly promote the creation and use of latrines in these rural areas.

In addition to these wells, in January of 2013, we inaugurated our 4th public secondary school building in the town of Rankit. Now the towns of Pignon, La Viktwa, and Rankit, along with the rural community school in La Jeune, have schools totaling over 2,000 students who are furthering their education in these communities.

However, 2013 was also a year of change at Haiti Outreach. Due to a lack of sufficient funding to maintain our work at the same level as before, we had to lay off about 1/3 of our staff and had a management change, along with a significant change in our board of directors. Our newly formed board and executive management committed that we will not only accomplish more in 2014, but we intend to set a record of at least 50 community managed wells for that year.

Beyond that, we are starting a new 100 Well Project in the Northeast Department of Haiti in 2014. This project will last about 2 ½ years and include the training of employees of the national government’s division of potable water and sanitation to be inspectors once the wells are drilled and the water management committees are in place. This will be a breakthrough project, as it will be the first time that national government employees are directly involved with our work.

We are so very grateful to our donors and funding organizations, without which we could not do this work. We thank you for your continued support as together, we move forward to accomplish even more and literally help save lives with community managed clean water in one of the poorest countries in the world.

Sincerely,

Dale Snyder
Executive Director
PIONEERING WORK IN HAITI

ONE OF THE MOST UNDERDEVELOPED COUNTRIES IN THE WORLD

“The ability of Haiti Outreach to deliver revolutionary results is a model for all organizations in Haiti.”

— Gerald Jean Baptiste, Former Director General, DINEPA

“Never doubt that a small group of thoughtful, committed citizens can change the world; indeed, it’s the only thing that ever has.”

— Margaret Mead

“Every DINEPA program is based on Haiti Outreach’s successful model. Our plans going forward entail payment for water service and people being responsible for their own sanitation.”

— Edwige Petit, Director of Sanitation, DINEPA
2013 Community Wells Includes New Adopt-a-Well Program

In 2013, Haiti Outreach worked in 38 rural communities, successfully training local water management committees for each one. The result is that 12,254 people now have access to clean water for the first time! A total of over 180,000 people have now been affected by our potable water projects since we started in 1997. This year, we started our Adopt-a-Well Program, whereby individuals, churches, families, school groups, and others can select one of the communities requesting a well, raise the $15,000 needed, and even visit “their” community for the well inauguration. We also made plans for a new 100 community managed well project in the NorthEast Department of Haiti due to start in 2014.

Importance of Sanitation Management Growing in Haiti

While about half the 10 million people in Haiti do not have access to potable water, 90% do not have access to sanitation facilities, even simple latrines. Our trained Sanitation Agent conducts sanitation and hygiene education in every community where we create our community managed wells. We also train two volunteers in each community to conduct ongoing sanitation education after the training is finished. This education is designed to move the conversation in these communities from one of just having clean water, to one of having a healthy community, and what that entails, including latrines. Our goal is that 80% or more of the households in these communities have at least a basic latrine. In 2013, we achieved 78% latrine coverage in these communities.

Rankit Public Secondary School Inaugurated in January

On January 18, 2013 the community of Rankit, along with the local deputy to parliament, mayor, representatives of the Ministry of Education and Haiti Outreach, plus a visiting group of Rotarians from Minnesota, inaugurated our 5th public school building. Rotary Clubs and a matching grant from Rotary International funded this most recent building of a “Lycee”, the name of a public secondary school in Haiti. Prior to this construction, the high school students could only meet in the smaller, run down public elementary school in the afternoons. Haiti Outreach has built public schools in La Jeune, La Viktwa, Pignon twice (the second was an addition, duplicating the number of classes due to high demand), and now Rankit. Over 2,000 students attend these schools every day, the first of which was built in 2002. They are run by the local community or the Haitian Ministry of Education, in keeping with our sustainability model.

A Trip to Haiti Can Be Life Changing

Haiti Outreach came into existence because various people came together who had traveled there on different mission trips and saw the opportunity to make a huge difference in the lives of many people. It was the seeing, hearing, tasting, touching, and feeling of the country that moved us in a transformational way. We were no longer the same: we saw the world, people and cultures differently, and our compassion grew for the people of Haiti. This year, as every year since we started, people came to Haiti with us on a group trip to experience the wonderful people, to see Haiti Outreach projects in action, and usually to also participate in a small hands-on project themselves. There were 7 non-staff trips for 37 people in 2013, from small groups of 2, up to a large family group. Hundreds of people have come to Haiti with Haiti Outreach since 1997, and we invite you to join them and have a very moving, even life-changing experience. See for yourself what our work has done to help develop the country.
# Financials

### Statement of Financial Position Data (U.S.A.)

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
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</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
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<td></td>
</tr>
<tr>
<td>Cash</td>
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<tr>
<td>Pledges Receivable</td>
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<td>Other Receivable</td>
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<td>Net Property and Equipment</td>
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<td>0</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td>258,993</td>
<td>341,338</td>
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<tr>
<td><strong>Liabilities</strong></td>
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<td></td>
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<tr>
<td>Current Liabilities</td>
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<td>Deferred Revenue</td>
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<td><strong>Total Assets</strong></td>
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<td><strong>Net Assets</strong></td>
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<td></td>
</tr>
<tr>
<td>Unrestricted</td>
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<td>109,436</td>
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<td>Temporarily Restricted</td>
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<td>100,000</td>
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<tr>
<td><strong>Total Net Assets</strong></td>
<td>249,726</td>
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<tr>
<td><strong>Total Liabilities and Net Assets</strong></td>
<td>258,993</td>
<td>341,338</td>
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### Statement of Activity Data (U.S.A.)

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<th>2012</th>
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</thead>
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<tr>
<td><strong>Support and Revenues</strong></td>
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<td></td>
</tr>
<tr>
<td>Donations</td>
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<tr>
<td>Other</td>
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<td>0</td>
</tr>
<tr>
<td><strong>Total Support and Revenues</strong></td>
<td>990,248</td>
<td>1,817,241</td>
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<tr>
<td><strong>Expenditures</strong></td>
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<td></td>
</tr>
<tr>
<td>Program Operating Expenses</td>
<td>775,086</td>
<td>1,785,555</td>
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<td>General and Administrative Expenses</td>
<td>87,455</td>
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<td>Fundraising Expenses</td>
<td>87,417</td>
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<tr>
<td><strong>Total Expenditures</strong></td>
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<td><strong>Change in Unrestricted Net Assets</strong></td>
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<td>(230,419)</td>
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<td><strong>Temporary Restricted Net Assets</strong></td>
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<tr>
<td>Contributions</td>
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<td><strong>Total Increase in Temporarily Restricted Net Assets</strong></td>
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<td>100,000</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>140,290</td>
<td>(130,419)</td>
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</tbody>
</table>

### Combined USA and Haiti

#### Revenues

- 2009: [Graph](#)
- 2010: [Graph](#)
- 2011: [Graph](#)
- 2012: [Graph](#)
- 2013: [Graph](#)

#### 2013 Expenses by Category

- Fundraising: 6%
- Administration: 8%
- Programs in Haiti: 86%

### Haiti Outreach – In Haiti

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
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</thead>
<tbody>
<tr>
<td>Income</td>
<td>415,793</td>
<td>221,634</td>
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<tr>
<td>Expenses</td>
<td>474,701</td>
<td>230,111</td>
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<tr>
<td><strong>Change in Net Assets</strong></td>
<td>(58,908)</td>
<td>(8,477)</td>
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</tbody>
</table>

Note: $367,045 in revenues and $380,002 in expenses in 2008 were exclusively for building the Guest House.
### INDIVIDUAL CONTRIBUTORS

#### $1,000 – $4,999

Angel, Rob
Ayers, Lane
Bergerson, Annelle and Shawn
Boerhe, Scott
Case, Glenn
Chid, Robert
Curtis, Doug
Dosch, Joe
Emerson, Michael and Jan
Fagley, Brenda and Todd
Faster, Cely and Walter
Fiser, Rod and Nancy
Foicht, Regina
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Thelin, Bob and Tam
Warth, Thomas and Zantha
Weheeler, Luke
Weigel, Marc and Linda
Wieselt, Shelley
Westhoff, Ruth and William

#### $100 – $999

Abrahams, Steve
Adamson, Paul and Debbie
Alpirjans, John
Anderson, Roger and Nancy
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Pratum, Barbara
Selk, Natasha and Edward
Smith, Kevin
Smith, Robert
Snyder, Dale
Tuttle, Thomas and Elizabeth
Wayne, Jeff
Williams, Evan
Yager, Scott and Julie

#### Up to $99

Ameriprise Financial
Anderson Trucking Service
Breck School
Christian Mother’s Society
Cluquet Presbyterian Church
Cybergrants Inc. Traveler Community Connections
First Class Mortgage V. Inc.
Glenwood Rotary Club
Goodsearch
Great North
Hopkins Tile and Carpet
Identity Printing
Immaculate Heart Church
Koren Homes
Laird Norton Real Estate
Loretto Lions Club
Medtronic Foundation
Michael Simonet Agency, Inc.
Northern Tier Energy
Paceto Global Corp.
Paulson Financial
Stoneybatter Capital Advisors, LLC
Swany’s LLC
The Bulldog Companies
Tier 2 Funding Group, Inc.
Trockman Family Charitable Fund
Union University Church
Waukesha Rotary Foundation

#### Up to $99

Aagard, Magdeline
Abbey, Jennifer
Abein, Deborah
Achen, Jeff
Adams, Ronald
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Affeldt, Corvys
Alterman, Mary and Marty
Amado, Angela and Rick
Amundson, Scott and Karen
Amundson, Wendy
Anaya, Ben
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Anderson, Thomas
Andrews, Liz
Andrews, James and Kim
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Araza, Yvonne
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Baldwin, Davina
Bangalore, Madhu
Barker, Jr., Richard
Barta, Marissa
Baum, King
Baum, Stephen
Baumann, Kimberly
Brady, Van
Beneke, Eugene
Beneke, George
Bell, Edward
Benson, Scott and Catherine
Benson, Robert
Berg, Jeffrey
Bergen, Geoffrey
Berman, David
Berman, Richard and Amy
Bennett, Bob
Beneke, Kathy
Bennet, Emily
Bender, Virginia
Beder, Carol
Birkland, Kevin
Birrell, Rafael
Blackburn, Wendy
and William
Blasko, Jon
Boardman, Mychael
Boardman, Robert
Boatner, Ethan
Bohannon, Abigail
Bohrer, Stephen and Ann
Bowman, Hester
Boyler, Pamela
Brackett, Philomena
Bredemus, John
Bremmer, Erik
Brennecke, Matthew
and Linda
Briese, Thomas
Brinker-Wright, Therese
Britt, Teresa
Bromet, Katherine
Brot, Jolene
Brown, James
Brown, Brad
Brown, Kathleen
Bryan, Amanda
Buchholz, Regina
Buck, David and Michelle
Budke, E. A.
Budke Wald, Jana
OPERATIONS
We maintain our headquarters in Pignon, Haiti where we employ 40 staff members, all but one of which are Haitian citizens. Our U.S. office is located in Hopkins, Minnesota, a suburb of Minneapolis.

PARTICIPATE
+ DONATE Thank you for all of the generous donations of individuals, foundations and groups. Please consider continuing to fund our important work and become a monthly donor.

SHARE Haiti Outreach makes many multimedia presentations explaining our work and showing the conditions of Haiti. Let us inform your group.

TRAVEL We take groups of 7 to 15 people to Haiti throughout the year. Whether educational or work-related, these trips are often transformational.

VOLUNTEER Haiti Outreach can use your talents and skills to help further our work.

PARTY Use your event planning expertise and unique network of friends to host a benefit night for Haiti Outreach. Make it an annual event.

CONNECT Stay up-to-date about Haiti Outreach’s activities and events. Sign up to receive our newsletter, fundraising invitations, trip information, etc. Follow us on Facebook.

2013 HAITI OUTREACH BOARD
Olaf Minge, Board Chair
Brenda Fagley, Vice Chair
Pam Prosser, Secretary-Treasurer
Saurel Quettan, Member

2013 U.S. STAFF
Dale Snyder, Executive Director
Shelley Wessel, Project Assistant

Haiti Outreach is a non-profit, voluntary organization exempt from income tax under section 501 (c) (3) of the United States Internal Revenue Code.

2013 HAITI STAFF
K. Neil Van Dine, Country Director
Roge Michel, Director of Community Development
Anoux Faveus, Director of Operations
Jonise Muscadin, Director of Administration and Guest House Manager
Aderbal Norvil, Director of Logistics
Raynold Bernard, Project Foreman
Guildernes Dessalines, Project Foreman
Samuel Mercier, Accountant
Lesly Charles, Purchasing and Inventory Manager
Elices Saint Louis, Operations Technician
Fredeline Calixte, Secretary-Pignon Office
Nadege Bernard, Secretary-Community Development
Onel Vivil, Animator Supervisor
Jambe Pierre, Inspector Supervisor
Kinson Normil, Animator
Jean-Raymond Pierre, Animator
Modolin Joseph, Animator
Rose Carmelle Pierre, Animator
Dunoit Bien-Aime, Animator
Jean Denis Lubin, Animator
Jacques Milor, Inspector
Kirinus Accilien, Sanitation Agent
Magliore Toussaint, Mechanic
Edoyen Vall, Driver
Enel Beliazard, Well Driller
Maxi Fenelus, Well Driller
Eldras Francois, Well Driller
Rubin Marius, Well Technician
Arronce Amizar, Well Technician
Ludener Saint-Fleur, Assistant Well Driller
Rene Philisma, Assistant Well Driller
Johnny Dorcinvil, Assistant Well Driller
Charite Jean-Baptiste, Guard
Wilguerre Joseph, Guard
Paul Dariul Olibris, Guard
Anne-Marie Hyppolite, Guest House Head Cook
Julienne Dormeus, Guest House Assistant Cook
Sylianne Francois, Guest House Housekeeper
Climene Silien, Guest House Assistant Housekeeper
Jean-Rodler Sterling, Messenger

We want to thank Lecy Designs for donating time, creative energies, and resources in the production of this annual report.