PARTNER WITH US BY BECOMING A REGULAR DONOR
The community development work of Haiti Outreach is only made possible by the generous donations of individuals, foundations and religious and civic organizations. Your donation is tax deductible, and you can be certain that your donation will go to fund our projects in Haiti.

INVITE US TO MAKE A PRESENTATION TO YOUR RELIGIOUS OR CIVIC GROUP
We will be happy to make a multimedia presentation explaining our work, showing the conditions of Haiti and inviting your organization to partner with us. Contact us by e-mail or phone.

TRAVEL WITH US TO HAITI
We take groups of five to 16 people to Haiti two to four times a year. These trips can be strictly educational or educational/work related. A trip to Haiti is often transformational; it can actually change one’s perspective about oneself and the world in which we all live. Teenage youth are welcome to travel with us.

VOLUNTEER TO HELP FURTHER OUR WORK
We are almost entirely volunteers working in committees to facilitate and promote the work of Haiti Outreach. We can use your talents and skills to help create and organize: Financial, Fundraising, Project Oversight, Trips, Volunteers, Communications/Marketing.

CONTACT US TO GET ON OUR MAILING LIST
Many people are interested in keeping up with Haiti Outreach activities. We send out newsletters with project updates, annual report, fundraising invitations, trip information and other messages from time to time. E-mail, call or write to us to place your name on our list.

HOW TO CONTACT US
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Assistant Driller: Unès Manuel and Reni Philisima
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Driver: Clément Pierre
Intern: Walter James

Haiti Outreach is a non-profit, voluntary organization exempt from income tax under section 501 (c)(3) of the United States Internal Revenue Code.

We want to thank Lezy Design and everyone else involved in the production of this annual report for donating time, creative energies and resources.
In 2007, Haiti Outreach proudly celebrated its 10th anniversary! This annual report will not only describe our achievements for 2007, but also feature those of the last ten years.

This year was pivotal for the work of Haiti Outreach as we began to expand our project base to the island of La Gonave. We also implemented new strategies for community initiatives and well management training, and developed comprehensive water source inventories in the geo-political areas around La Victoire, Pignon, Perche, Ranquithé, and St. Raphael. We began to reorganize the structure and staff of our operations in Haiti and the U.S., including the development of a vision statement and a revised mission statement, which will help establish a stronger organization for our work in Haiti over the next ten years.

DEAR FRIENDS:

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Here are the highlights of 2007:

• We completed a two-year repair project for eight large irrigation wells and replaced 20 electrical control panels for these and other wells near the hurricane-ravaged city of Gonaives.
• Phase Two of the Rotary/World Vision Safe Water Plus Project was completed with the drilling of 15 more wells.
• The purchase and shipment to Haiti of a larger rotary well-drilling rig provided us with additional capacity to drill for clean water.
• The new rig also enabled us to take our other rotary rig to the island of La Gonave, one of the driest parts of Haiti, where we began to organize communities and drill for clean water.
• We broke ground for a major addition to the public secondary school in Pignon.
• A record 82 travelers visited Haiti with us, building three homes for needy families chosen by the communities, building school desks, conducting a basketball camp for youth, helping with our new well drilling rig and much more.

As we look forward to 2008, we envision the completion of the addition to the Pignon secondary school, the planning of a secondary school in La Victoire and a post-secondary technical school in the Pignon area, and additional community initiatives for well drilling and repair in the Central Plateau, Nord and La Gonave areas. We also intend to implement more of our reorganization to prepare us for future growth.

We dedicate this tenth anniversary annual report to the hundreds of supporters who have made this work possible, and to the more than 100,000 people in Haiti who have been significantly impacted by our work together since 1997. Words are inadequate to express our gratitude to everyone for their partnership. We hope, as you read on, that you will realize you literally have helped save lives in the poorest country of our hemisphere. Mesi! Thank you!

Dale Snyder
Executive Director

OUR VISION: For Haiti to Become A Developed Country

HAITI OUTREACH PROJECTS PRIOR TO 2007

HAITI OUTREACH PROJECTS IN 2007

THE HAITI OUTREACH COMMUNITY DEVELOPMENT MODEL

1. The request for assistance comes from the people. We do not go into a community and tell them what they need.
2. A diversified representation of the people are involved. The purpose is to have people see themselves as a whole community, not just one family or church or other faction, and to work together for a shared goal with benefits for everyone.
3. The people do the organizing, the planning and all the work they have the manpower and resources to do. We are willing to offer advice and consultation to facilitate this process and purchase materials as needed.
4. The people create an economically viable maintenance program so that the project will be sustained over time.

MARIKING 10 YEARS OF PROGRESS IN HAITI. HOW HAITI OUTREACH CAME TO BE.

Haiti Outreach was launched in 1997 as a result of conversations between Neil Van Dine (now Haiti Outreach Country Director) and several Minnesotans who had traveled to Haiti with mission groups and wanted to make a more lasting impact on the lives of the people there.

Neil shared his ten years of experience living and working with the people of Haiti for various organizations. He explained that many non-profit organizations and governments had spent millions of dollars in Haiti with little long-term effect. Learning from this and what he called “his own mistakes,” he believed it would be possible to foster real change if the people clearly owned and participated in the entire process. This was a new model of sustainable community development, described below—a way to be helpful to the Haitian people without making them dependent on that help.

Because of those conversations, the Minnesota volunteers formed a board of directors and scraped together enough money to hire Neil half-time and buy a pickup truck. With this, Haiti Outreach was born!

What has been accomplished since then?
In the ten years since that time, Haiti Outreach has:

• Raised over $1.7 million dollars
• Created clean water projects for over 100,000 people
• Built two public schools and opened our own in-house technical school
• Brought the micro-lending bank Fonkoze to the town of Pignon, where it has lent out over $100,000 with a 99% payback record
• Hauled life-saving water to stranded people in the city of Gonaives after a disastrous flood
• Repaired eight large irrigation wells and updated the electrical controls for 20 more
• Performed miles of road repair
• Built 15 homes along with Haitian people for needy families that the local community groups select
• We broke ground for a major addition to the public secondary school in Pignon
• Created a partnership with the engineering students at the Illinois Institute of Technology; there is a now a Haiti Outreach-IIT student group in Chicago
• Started an intern program of college students or recent graduates from the U.S. who spend six months or a year interning with Haiti Outreach in Pignon
• Purchased land and built our own headquarters building to house our offices, provide shop space to store items and make repairs, and provide a yard for our vehicles

Today...

Haiti Outreach employs 17 people at our headquarters building in Pignon, 16 of whom are Haitian. We also employ two people in the United States, one full time and one part time, to raise funds and manage the organization. We believe we are one of the most cost-effective and efficient non-profit organizations involved in Haiti, as our board of directors covers 90 to 100 percent of all U.S. administrative and fundraising costs, which were only 11% of our overall expenses in 2007; 89% were program expenses (see financial page)

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The Haiti Outreach Community Development Model

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Our Mission: To Collaborate With the People of Haiti to Build And Maintain Community-Initiated Projects That Advance Their Development

Our Vision: To Create A Haitian-Owned, Haitian-Managed Community-Led Development Program
CLEAN WATER THAT SAVES LIVES.
The primary efforts of Haiti Outreach have been to work with communities to make clean water available. Clean water for drinking and cooking may save more lives than all the doctors combined, especially for infants and young children who have no immunity to waterborne diseases. Having water closer to home also allows more time for children to attend school and adults to work their gardens and perform other productive labor. In the past ten years:

- We have worked with 11 communities to capture natural springs in their area and run underground pipe, using gravity and occasionally non-electrical ram pumps, to dispense water from cement fountains with valves.
- In 2003, the World Christian Relief Foundation donated two well-drilling rigs. We purchased another in April of 2007. With them, we have drilled over 150 wells, bringing clean water to thousands of people in mostly rural areas where contaminated river water had been the only option.

WATER FOR RELIEF AND IRRIGATION.
In 2004, when Hurricane Jeanne brought over eight feet of water into the large Haitian city of Gonaives during the night, thousands of lives were lost. People were stranded on top of vehicles and buildings for days. All they had to drink was muddied flood water, as the city water system was severely damaged. Haiti Outreach immediately started shuttling clean drinking water into the city with our large water truck. This activity continued for weeks. We also worked with three other international non-profits to repair and replace parts of the city water system, which took nearly four months. Soon after that, we were contacted by Development Alternatives, Inc. about cleaning and repurposing a dozen large irrigation wells damaged by the flood waters. After designing special tools for our well drilling rig, we were able to rehabilitate eight of the wells—saving the great expense of replacing them—and get the water flowing to cropland once again. We also replaced 20 very outdated electrical boxes that controlled the wells.

EDUCATION FOR HUNDREDS OF STUDENTS.
The Haitian government has little money to spend building public schools, which make up only about 10 percent of the nation’s schools. Tuition is low in the public schools, around $8 U.S. per year for high school, compared to $50 to $300 U.S. for private schools. Therefore, rig, carpentry, masonry, welding and soon. Theypaynothingfortheetrainingand,inturn,theyhelponourprojects.

the government started and abandoned mid-way. We worked out an agreement with the community and by September of 2004, over 500 community to purchase land and build a school that serves 300 students. We also supported a student scholarship program where parentswouldperformcommunityserviceinordertoreceivethescholarships. In 2001, people of the rural community of La Jeune approached Haiti Outreach to inquire about a public school. We partnered with the community to purchase land and build a school that serves 100 students. We also supported a student scholarship program where parents would perform community service in order for their students to receive the scholarships.

In 2003, the city of Pignon asked Haiti Outreach if we would help them complete construction of a public secondary school that the government started and abandoned mid-way. We worked out an agreement with the community and by September of 2004, over 500 students were in attendance. The next year the community built an addition for another 100 students. Still the demand increased. In 2007, we started a second addition that will make room for another 400 students and provide space for a library and a computer lab.

For a number of years, we have held an in-house technical school, training young men the skills of mechanics, running a well-drilling rig, carpentry, masonry, welding and so on. They pay nothing for the training and, in turn, they help on our projects.

RESOURCES TO DEVELOP SMALL BUSINESSES.
The town of Pignon, where Haiti Outreach is based, has about 30,000 residents, including its surrounding rural area. Yet it has never had a bank. To find banking services, people had to travel all day. We heard of Fonkoze, a Haitian bank that offers micro-lending to small groups of borrowers—mostly women—to help them create or improve their small businesses. Accompanying the loans are courses in literacy, health education and business management. Haiti Outreach paid the first year’s start-up costs for Fonkoze to open a branch in Pignon. We believed it was worth the effort for the benefit this bank would bring to the community, and the doors opened in May of 2005. By the fall of 2007, there were over 4,000 accounts in the Pignon branch, with micro-loans totaling over half a million dollars. The borrowers have paid back these loans at better than a 99% rate! The effect on the marketplace is obvious; it is about three times the size as it was before the bank opened. Another benefit: Fonkoze is a safe and convenient place for local water management committees to deposit funds they collect for well maintenance, something they must agree to do before we drill a community well.

ROAD REPAIR AND FOOD FOR WORK.
One thing immediately evident when you first visit Haiti is the poor condition of the roads. The government spends little on road repair and maintenance. It is very difficult to get around in a vehicle, and most pickup trucks last only about two years before they need major (and expensive) work.

For many years, we have used a road grader we were given on loan to maintain some of the major roads in the Pignon area. This effort occasionally included a partnership with the United Nations’ World Food Programme, which supplies “food for work” as a way of paying people to dig ditches and collect gravel and gravel to improve the road beds. This effort has helped save money in the long run (fewer vehicle repairs) and has created much-needed employment, something which is not very common in that size area.

GROUP TRIPS: WORKING SIDE BY SIDE WITH HAITIANS.
Since Haiti Outreach began in 1997, we have led more trips to Haiti with each passing year. Over 100 people have traveled with us, many of them more than once. Travel reached a new high in 2007 with 82 people on 10 trips.

These trips serve a number of purposes. They introduce Americans, Canadians and other people from developed countries to Haiti, a country that is at once beautiful and severely deforested, where people have adapted and survived for hundreds of years, against all odds, with a faith and a spirit that is moving to those fortunate enough to spend time with them. Visitors get to see the living conditions, the lack of basic infrastructure that we take for granted every day, and the difficulty of earning a living, getting an education and even finding clean water to drink.

A WELLCOMMITTEE AT THEIR NEW PUMP.
THESECONDARY SCHOINAL PIGNON WITH NEWDESKS.
2007 DONORS

ORGANIZATIONAL CONTRIBUTORS

- $78,800 and over
  - St. Luke Presbyterian Church
  - Oppenheimer Funds
  - Rob and Gretchen Stuber

- $50,000 – $99,999
  - Minnetonka Community Foundation
  - First Lutheran Church
  - St. Olaf College
  - Highland Park Presbyterian Church

- $10,000 – $49,999
  - Minneapolis Area Foundation
  - Lakeville Community Foundation
  - Lakeville Area United Way

- $500 – $999
  - Minnetonka Area Foundation
  - Lakeville Area United Way

2007 EXPENSES BY CATEGORY

- General and Administrative: $120,584
- Program: $346,192
- Fundraising: $30,849

FI NANCIALS

SELECTED STATEMENT OF FINANCIAL POSITION (U.S.A.) 2007 2006

ASSETS

- Cash
- $1,872,680
- $212,393

- Pledges Receivable
- $0
- $0

Net Property and Equipment
- $0
- $0

Total Assets
- $1,872,680
- $212,393

LIABILITIES

- Current Liabilities
- $0
- $0

- Total Liabilities and Net Assets
- $1,872,680
- $212,393

SELECTED STATEMENT OF ACTIVITY (U.S.A.) 2007 2006

SUPPORT AND REVENUES

- Program Operating Expenses
- $386,126
- $472,230

- Fundraising Expenses
- $53,238
- $48,616

Total Expenses
- $477,194
- $551,921

CHANGE IN NET ASSETS

- $22,472
- $45,612

COMBINED U.S.A. AND HAITI

- $30,000
- $30,000

Haiti Outreach—in Haiti

- $4,200
- $4,200

INCOME CHARITABLE CONTRIBUTIONS INCREASED FROM $110,300 TO $114,500 IN 2007

$14,000 – $99,719

$41,766

$31,694

2007 EXPENSES BY CATEGORY

- General and Administrative: 13.0%
- Program: 77.7%
- Fundraising: 9.3%

2007 EXPENSES BY CATEGORY

- General and Administrative: 15.5%
- Program: 84.5%
- Fundraising: 0.0%

- $14,000 – $99,719

$41,766

$31,694

2007 EXPENSES BY CATEGORY

- General and Administrative: 13.0%
- Program: 77.7%
- Fundraising: 9.3%