Dear Friends,

We are delighted to share with you the very significant events and accomplishments of Haiti Outreach in 2016, as we continued our pioneering work in Haiti. They include:

- Setting a new record of inaugurating 62 community managed wells, affecting over 16,000 people.
- Completing our 100 Well Project in the NorthEast Department of Haiti.
- Maintaining a 90%+ rate of community managed wells functioning for the past 10 years.
- Having 92%+ of households in our inaugurated communities with latrines.
- Mapping three of Haiti’s ten departments, plus the island of La Gonave, which is ⅓ of the country, for the first time in the country’s history. This was done in partnership with World Vision and DINEPA, identifying all water sources and classifying them by type, including all man-made and natural, their potability, and whether or not man-made ones are functional.
- Mapping every house and building, and mapping the geological potential for finding subterranean water, all to be used to identify the best places for future interventions in those same departments.
- Conducting an emergency medical clinic and repairing the town water systems of Les Anglais and Torbeck in response to the destruction in the southern peninsula by Hurricane Matthew.

We look forward to 2017, which will be the 20th Anniversary of Haiti Outreach! In addition to having a very special Annual Fall Gala, celebrating all that we have accomplished in the past 20 years, we will be developing a 5 Year Plan for the first time, using what we have learned and accomplished until now, laying out our goals and strategies as never before, focusing our work and fundraising efforts five years into the future. As part of this plan, we will continue to increase our involvement with DINEPA and the new government of Haiti, helping them to move forward in taking additional responsibility for sustainably managed potable water throughout the country.

We are so very grateful to all of our generous donors: individuals, churches, Rotary and other civic clubs, foundations and other non-profit organizations who are partnering with us to make this life-saving work possible.

Thank you for making a huge and everlasting difference in the lives of thousands of people in Haiti!

Dale Snyder
Executive Director

VISION

For Haiti to Become a Developed Country

MISSION

To collaborate with the people of Haiti to build community-initiated and maintained projects that advance the development of the country.
Haiti Outreach completed the well management committee training and inaugurated 62 wells in 2016, making it 3 years in a row that we set a new record of community managed wells created in one year! In 2014, we inaugurated 55 wells and in 2015, 60 wells. We are so very pleased at the additional efficiencies made by our hard working staff in Haiti. Our work brought clean, community managed water to 16,098 people in these communities that should last for 20 years or more.

Some of the community managed wells created in 2016 were the final wells needed to conclude our 100 Well Project in the Northeast Department of Haiti. Started in 2014, the 100 Well Project was a result of a request by DINEPA, the government’s division responsible for potable water and sanitation, to concentrate our efforts in that Department. It took about 2 ½ years to complete and covered the communes of Trou du Nord, Ouanaminthe, Ft. Liberty and Capotille. We also used this project to begin our mapping experience of all of the water sources, houses and buildings, and geology in these communes to best determine where to intervene with our management trainings and wells. This experience led to an even greater mapping project in 2016 (see article about this elsewhere in this report). As a result of our 100 Well Project, over 30,000 people in rural communities in those 4 communes now having clean and accessible water to within 500 meters of their homes. And just as important, each well is managed by the people of their communities!
One of our most outstanding accomplishments in the past few years has been the success of our sanitation and hygiene education and promotion of every household having a latrine. Nationally in Haiti, only 28% of the population have any kind of improved sanitation facilities. In rural areas it is even less. As we have improved our sustainable development model for greater long lasting success with our community well management training in the past 19 years, we have also introduced and improved our sanitation and hygiene education so that in 2016, as in the past several years, about 92% of all of the households where we work have built their own latrines.

Some people ask why we don’t just create latrines for every home, if that is our goal. The answer has to do with our experience and development philosophy. We have found that just giving things away, such as building and maintaining the wells ourselves without engaging the communities and requiring some responsibility on their part, or just building latrines for everyone, does not lead to long term success. If latrines are just given to people, they are often not used as intended. We learned that the people of Haiti needed sanitation and hygiene education to understand the importance of having a latrine to create a healthier community without open defecation. We also realized that if people built their own latrines, they were more likely to use them. In addition, once the people in communities are educated about the importance of eliminating open defecation, there is social pressure to stop that practice and for every household to have its own latrine.

The result of our sanitation work has led to many communities where 100% of the households have latrines, which is our ideal goal. The pioneering work of Haiti Outreach is not only making a major difference in bringing sustainable clean water to communities in Haiti, but also in our moving communities from 28% of the population having improved sanitation facilities to 92%.
Historic Mapping Project
With Partner World Vision

In 2016, World Vision, one of the largest relief and development organizations in the world, partnered with Haiti Outreach to map one-third of the entire country of Haiti. We mapped the entire departments of the NordEst, Nord, and Centre, as well as the island of La Gonave. These are not geographic maps, but instead are maps for very specific data relevant to our clean water projects.

First we located and mapped every water source, both natural and man-made, and classified each one as potable or not and if man-made, functional or not. Then we acquired government maps showing the location of each and every home and building in these areas. Third, we commissioned the creation of geological maps from a hydrogeologist that shows the potential for finding subterranean water in these departments and on La Gonave.

Once all this data was collected and maps were made, we superimposed the maps over one another and created maps showing where there are functional clean water sources within 500 meters of the homes and where clean water sources were not available and therefore needed. These areas will then be our target areas for future community managed wells or, if it is more economically efficient, where piped water systems would be best to reach a larger population. The hydrogeologic maps show what the likelihood is of finding water in these targeted areas so we can know in advance what the odds are for finding water there. Generally, we only drill after about 90% of the water management training is complete, but in areas where the potential for finding water is small, we drill first to make sure it was worth our time and resources to conduct the training.

A mapping project of all water sources in the country was never done before we did this project, and so this effort is truly a pioneering effort in moving Haiti toward the goal of every person having access to potable water. We are sharing all of this data with the government and any other NGO’s who may want to use it to target public areas with their own clean water initiatives. We are now seeking funding sources for extending this project to cover the rest of the country, which would cost around $1.5 million.
October started with immense challenges for Haiti as Hurricane Matthew ravaged the southern peninsula of the island, leaving over 1 million people in need of humanitarian aid. Thankfully Haiti Outreach’s work area was not affected. But as we did in previous humanitarian disasters that have struck Haiti, such as severely damaging hurricanes in 2004 and 2008, and the major earthquake of 2010, we felt compelled to respond to support our Haitian neighbors. Although we are not set up as a relief organization, we knew we had the skills, connections, and access to supplies to be able to respond quickly and efficiently to those in need.

• A “friends of Haiti Outreach” medical team set up mobile medical clinics near the town of Les Anglais, seeing over 170 patients in 24 hours. Haiti Outreach provided the needed medical supplies and clean water for these clinics.
• Haiti Outreach assessed the broken Les Anglais water system and coordinated repairs with local authorities. The Haiti Outreach team was successful in repairing the system to return water access to at least 143 homes.
• The Haitian government asked us to repair another damaged water system in the town of Torbeck. This was a major undertaking that continued into 2017.

We are so grateful to the many people who contributed to our relief campaign and supplied Haiti Outreach with the funds designated for hurricane relief and repairs that allowed us to do this work. Thank you for wonderful support!
# Financials

## Statement of Financial Position Data (U.S.A)

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>290,954</td>
<td>261,297</td>
</tr>
<tr>
<td>Pledges Receivable</td>
<td>21,320</td>
<td>29,214</td>
</tr>
<tr>
<td>Other Receivable</td>
<td>163,263</td>
<td>132,024</td>
</tr>
<tr>
<td>Net Property and Equipment</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>475,537</td>
<td>422,535</td>
</tr>
<tr>
<td><strong>LIABILITIES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Current Liabilities</td>
<td>86,806</td>
<td>19,211</td>
</tr>
<tr>
<td>Deferred Revenue</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td>86,806</td>
<td>19,211</td>
</tr>
<tr>
<td><strong>NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td>189,407</td>
<td>208,443</td>
</tr>
<tr>
<td>Temporarily Restricted</td>
<td>199,324</td>
<td>194,881</td>
</tr>
<tr>
<td><strong>Total Net Assets</strong></td>
<td>388,731</td>
<td>403,324</td>
</tr>
<tr>
<td><strong>TOTAL LIABILITIES AND NET ASSETS</strong></td>
<td>475,537</td>
<td>422,535</td>
</tr>
</tbody>
</table>

## Statement of Activity Data (U.S.A)

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Support and Revenues</strong></td>
<td>1,094,513</td>
<td>1,113,673</td>
</tr>
<tr>
<td><strong>EXPENDITURES</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program Operating Expenses</td>
<td>934,799</td>
<td>861,131</td>
</tr>
<tr>
<td>General and Administrative Expenses</td>
<td>64,378</td>
<td>65,601</td>
</tr>
<tr>
<td>Fundraising Expenses</td>
<td>114,372</td>
<td>73,843</td>
</tr>
<tr>
<td><strong>Total Expenditures</strong></td>
<td>1,113,549</td>
<td>1,000,575</td>
</tr>
<tr>
<td><strong>CHANGE IN UNRESTRICTED NET ASSETS</strong></td>
<td>(19,036)</td>
<td>113,098</td>
</tr>
<tr>
<td><strong>TEMPORARY RESTRICTED NET ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>481,141</td>
<td>494,321</td>
</tr>
<tr>
<td>Net Assets Released from Restrictions</td>
<td>(476,698)</td>
<td>(529,526)</td>
</tr>
<tr>
<td><strong>Total Increase in Temporarily Restricted Net Assets</strong></td>
<td>4,443</td>
<td>(35,205)</td>
</tr>
<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>(14,593)</td>
<td>77,893</td>
</tr>
</tbody>
</table>

## Combined USA and Haiti

### Revenues

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>USA</td>
<td>$1,000,000</td>
<td>$1,100,000</td>
<td>$1,200,000</td>
<td>$1,300,000</td>
<td>$1,400,000</td>
</tr>
<tr>
<td>Haiti</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### 2016 Expenses by Category

- **Fundraising**: 7%
- **Administration**: 5%
- **Programs in Haiti**: 88%

<table>
<thead>
<tr>
<th></th>
<th>2016</th>
<th>2015</th>
</tr>
</thead>
<tbody>
<tr>
<td>Haiti Outreach - In Haiti</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Income</td>
<td>547,449</td>
<td>385,562</td>
</tr>
<tr>
<td>Expenses</td>
<td>495,956</td>
<td>388,083</td>
</tr>
<tr>
<td><strong>CHANGE IN NET ASSETS</strong></td>
<td>51,493</td>
<td>(2,521)</td>
</tr>
</tbody>
</table>
**Organizational Contributors**

**$20,000 and over**
- Generosity.org
- Red Cross
- Sexton Family Foundation
- Vitol, Inc.

**$10,000 - $20,000**
- Christ and St. Luke’s Episcopal Church
- Frankfurt Airport Rotary Club
- The Gertsch Charitable Trust
- Helena Autism Therapy Center, Inc.
- Montezuma Church of the Brethren

**$1,000 - $9,999**
- Curran Foundation
- David and Cheryl Tartakoff Charitable Fund
- Enterprise Holdings Foundation
- First Congregational Church, Wellsville, NY
- Holy Trinity Episcopal Church, Gainesville, FL

**Up to $999**
- Adamson Family Charitable Fund
- Albright College
- Allina Health
- AmericanSmile
- Apple, Inc.
- Automatic Data Processing
- Bank of America Charitable Foundation

**Individual Contributors**

**$10,000 and over**
- Babka, Frank
- Babka, Frank
- Turc, Matthew and Sheryl

**$5,000 – $9,999**
- Crosby, Ned and Patricia Benn
- Devine, Patrick and Donna
- Little, Fred and Barbara

**$1,000 – $4,499**
- Ackerman, Michael
- Angel, Rob
- Arndt, Kathleen and David

**$100 - $499**
- Zeisler, John
- Washburn, Jennifer
- Wagoner, Harry

---

**Donors**

- Youngstedts, Inc.
- Vodafone Americas Foundation
- TLC Learning Center
- Menomonee Falls, WI
- St. Francis Episcopal Church,
- Shall We Wine, Inc.
- R & D Insight
- Power Settlement Services, LP
- Piper Jaffray Employee Giving Program
- Parish of Saints Joachim & Anne
- Medtronic Foundation
- Cross Lake, MN
- Immaculate Heart of Mary CCW,
- John and Andrew

---

**Up to $999**
- Adamson Family Charitable Fund
- Albright College
- Allina Health
- AmericanSmile
- Apple, Inc.
- Automatic Data Processing
- Bank of America Charitable Foundation
- Candlelight Floral & Gifts
- Crepez Abstract, LLC
- DST Systems, Inc.
- Eden Prairie AM Rotary Club
- Eden Prairie Noon Rotary Club
- Edge Abstract Independence, LLC
- Edina Menninger Rotary Club
- Edina Rotary Foundation
- Gill Revocable Trust, John and Andrew
- Goodship
- Immaculate Heart of Mary CCW,
- Cross Lake, MN
- Lakes and Legends Brewing
- Medtronic Foundation
- Microsoft Matching Gifts Program
- Parish of Saints Joachim & Anne
- Piper Jaffray Employee Giving Program
- Power Settlement Services, LP
- Shall We Wine, Inc.
- St. Francis Episcopal Church,
- Menomonee Falls, WI
- TLC Learning Center
- Tonka Management 1st, Inc.
- Travelers Community
- United Health Group
- Vant Hof Memorial Fund
- Vodafone Americas Foundation
- Youngstedts, Inc.
Donors (cont.)

Hillestad, Wayne and Sue
Hills, Charles
Hluchy, Michele
Hluchy, Rev. Stephen and Olga
Hobday, Patrick
Hocker, Paul and Paule
Hoellwarth, Jason
Hoffman, Michael and Valerie
Hoge, Leah
Hoseh, Mary and Mark
Holm, Mary and Michael
Hudson, Lincoln
Hunt, Scott
Inglis, Stephen and Laura
Jaffe, Geraldine
James, Christine
James, Megan
James, Rita and Mark
James, Rob and Debbi
Jensen, Theresa
Jochim, George and Beulah
Johnson, Guy and Jean
Johnson, Lory and Gretchen
Johnson, Mark and Jennifer
Johnson, Thomas
Jose-Salmon, Nicole
Joyce, Deborah
Kennedy, David and Dolores
Kennedy, John
Kern-Pieh, Barbara & Stephen
Kerr, Rachel
Khan, Junaid
Khouri, Zivile
Kohlhepp, Kyle
Kohn, Gary
Koloky, Rick
Krause, Camryn
Krause, Gayla
Kreusser, Robert and Clare
Kroeger, James and Rhonda
Kruenger, Michael and Susan
Kunkel, Katherine
Lafferty, Scott
Larson, Mary and Bruce
Lawrence, Dr. Granville and Rosemary
Leblanc, Eric and LesAnn
Lederer, N. and L.
Lee, Kevin
Liang, Yanan
Lillgren, Jesse
Lind, Kermit
Liola, Katherine
Logue, Fiona
Loftus, Patricia
Lorenz, Benjamin
Loughran, Philip
Lowe, John
MacDouglas, David and Rebecca
Malkovich, Dan and Kathleen
Malil, Darrell Schmidt and Julie
Maniaci, Joseph
Marks, Kevin
Marshall, John and Marilee
Martinez, Angela
Mathwig, Beverly
Matthews, Gerald and Kathy
McCarthy, Melanie
McClellan, Judith
McConley, Steve and Linda
McCoy, Maryann and John
McCready, John
McGrath, Kevin and Seema
McLaughlin Drake, Anne
Mckend, Mary
Menke, Michael and Roselyn
Merluzzis, Katie
Messenger, Phyllis and Skip
Metz, Michael
Meyer, Carey Sirotta and David
Meyer, Tom and Rose Mary
Miller, Marla
Miller, Mary
Miranda, Anayeli
Mireles, Sheryl
Missad, Scott
Morlan, Kimberly L.
Morales, Daniel
Morgan, Christina
Moris, Erik
Mulkene, Timothy and Ginger
Murphy, Katherine
Myers, Theodore and Judith
Nelson, Dennis and Evelyn
Nelson, Jacqueline and Jennifer
Nelson, Sue and John
Nikolic, Mile
Noll, Bruce and Jodi
Nystrom, Stacy
O’Don, Joshua
Olmstead, James and Lisa
Olson, Pamela
Olson, Sandra
O’Neal, Michael and Janet Snyder
Onorati, Anthony
Opaz, Ann
Ott, Carl
Ottman, Norbert
Owens, Samantha
Patel, Parag
Pearson, Nathaniel
Perce, Amy
Perce, Rebecca
Perce, Yansi
Petersen, Paul and Cathryn
Petit, Nicolas
Petronis, James
Pfeiffer, Bonnie
Pharis, George and Jana
Pharris, Kirk
Picardo, Linda and Rich
Pierre, Daphnee
Plumlee, Kristen
Porteuse, William
Powell, Jennifer
Prizby, William
Proser, David
Proser, Pamela
Quigley, Teresa
Ramades, Pamela
Rapaport, Shimshon
Rees, Audrey
Regis, Jacqueline
Reuland, Charles
Rezis, Joseph M.
Rickard, Jim and Pamela
Rindal, Donald and Diane Krenz
Rizzotto, Francine
Robinson, Terry
Robson, Christine
Rooke, Scott and Amy
Rudd, Nadine
Rudgina, Tristan
Rukavina, Mae
Ryke, David and Connie
Saman, Marian
Samagoio, Helierd
Saper, Rob
Sasseen, Sima
Schaaf, Mary
Scharf, Alice
Scheneck, Mylene
Schoepflin, Bill and Wendy
Schuck, Judy
Schubitz, John and Dee
Scott, Thomas
Seaman, Laron
Sedam, Stephen and Virginia Weiss
Seligman, Ilana
Selitzer, Elizabeth
Shaughnessy, Terrence
Shea, Andy
Shears, Mark and Sherri
Shelton, Jack
Sicora, Mark
Skeie, Robert and Lori
Slavin, Ronald and Heather Longherry
Sloan, Walter
Smith, Don and Patricia
Smith, Eric
Smith, Jeffrey and Anne
Smith, Shelly
Snyder, Dale
Snyder, Donald and Nora
Sopp, Thomas and Kristine
Sorenson, Todd and Kara
Speak, Amy
Spouse, Kristi
St. Louis, Harry and Marie
Steams, Dan
Sturz, Jonathan
Sutton, Richard and Janice
Sylvestre, Gina
Tacheny, Mary
Darnal, Reem & George Tadros
Talleyrand, Jean
Tate-Bradish, Katherine
Thibault, Rachel and Jack
Thibodeaux, Troy and Kristine
Thorne, Steven
Ticknor, Melody
Tietjen, Todd
Tokoph, David
Tot, Gene and Janet
Tran, Trang
Truax, Duwayne and Diane
Twomey, Valerie
Valkiner, Bruce
Valle, Rosa
Van Wyk, Matthew and Kristin
Vasquez, Rosalind
Rubino-Verdi, Bernadette & David
Verreaut, Esther
Villanueva, Cristina
Wedell, Carol and Mark
Weinsein, Suzanne
Wemstrom, Jonathan
Wheatley, Gregg and Suzanne
Wilk, Mark
Williams, Evan
Williams, Rob
Wilsey, Wally and Donna
Wilson, Eric and Cheryl
Wolfe, Laura and Bud
Wood, Jerry
Woolard, Bruce and Brenda
Young, Daphne
Zemsk, Gene
Zimmerman, Jill
Zito, Donald
Operations

We maintain our headquarters in Pignon, Haiti where we employ 43 staff members, all but two of which are Haitian citizens. Our U.S. office is located in Hopkins, Minnesota, a suburb of Minneapolis.

Participate

DONATE Thank you for all of the generous donations of individuals, foundations and groups. Please consider continuing to fund our important work and become a monthly donor.

SHARE Haiti Outreach makes many multimedia presentations explaining our work and showing the conditions of Haiti. Let us inform your group.

TRAVEL We take groups of 7 to 15 people to Haiti throughout the year. Whether educational or work related, these trips are often transformational.

CONNECT Stay up-to-date about Haiti Outreach’s activities and events. Sign up to receive our newsletter, fundraising invitations, trip information, etc. Follow us on Facebook.

2016 Haiti Outreach Board

Yves Lassere, Board Chair
Mark Bryan, Board Vice Chair
Gary Peterson, Treasurer
Pat Kennedy, Secretary
Phil Haddad, Member
David Prosser, Member
Pam Prosser, Member
Saurel Quettan, Member
Tirf Alexius Robert, Member
John Schultz, Member
Dhara Shah, Member

2016 U.S. Staff

Dale Snyder, Executive Director
Amanda Ottman, Development Director
Shelley Wessel, Project Asst.

2016 Haiti Staff

K. Neil Van Dine, Country Director
Roge Michel, Director of Community Development
Anoux Faveus, Director of Operations
Jonise Muscadin, Director of Administration and Guest House Manager
Aderbal Norvil, Director of Logistics
Brian Jensen, Director of Monitoring and Evaluation
Guildernes Dessalines, Project Foreman
Lesly Charles, Purchasing and Inventory Manager
Saintilus, Matinot, IT Manager
Fredeline Calixte, Accountant/Secretary
Nadege Bernard, Secretary-Community Development
Onel Vivil, Animator Supervisor
Jean-Raymond Pierre, Animator
Modelin Joseph, Animator
Rose Carmelle Pierre, Animator
Dunoit Bien-Aime, Animator
Jean Denis Lubin, Animator
Renal Marcellus, Animator
Rony Garard, Animator
Guerline Joseph, Animator
Lesly St. Louis, Animator
Roberson Cenatus, M & E Technician
Jonathan Maxil, M & E Technician
David Simpreaux, M & E Technician
Jacques Milor, Inspector
Kirinus Accilien, Sanitation Agent
Magliore Toussaint, Mechanic
Edoyen Vall, Driver
Enel Beliazard, Well Driller
Maxi Fenelus, Well Driller
Eldras Francois, Well Driller
Rubin Marius, Well Technician
Arronce Amizar, Well Technician
Ludener Saint-Fleur, Asst. Well Driller
Rene Philisma, Asst. Well Driller
Johny Dorcinvil, Asst. Well Driller
Charite Jean-Baptiste, Guard
Wilguerre Joseph, Guard
Paul Dariul Olibris, Guard
Anne-Marie Hyppolite, Guest House Head Cook
Julienne Dormeus, Guest House Asst. Cook

Haiti Outreach is a non-profit 501(c)(3) organization.